



## CLARK WILSON RESUME

### WORK EXPERIENCE

- 1969 Began shingling career at age 12, after major hail storm struck hometown.
- 1973 Formed own roofing company at age 17 to exploit a hail storm in Amarillo and Vega, Texas.
- 1975 Began building career at age 19 in master planned community by McCollough Oil, Amarillo, Texas. Won Best home in Parade of Homes.
- 1984 Recruited to Austin to direct sales for Wilson Roofing.
- 1986 Recruited to Doyle Wilson Homes.
- 1987 Promoted to Vice President of Company.
- 1989 Promoted to President of Doyle Wilson Homebuilder, Inc. and formed CWAC— a finance and land corporation to finance the construction for the company with personal guarantee of Clark.
- 1992 Led Doyle Wilson Homebuilder to become the largest homebuilder in the Austin area and won the Grand Builder of the Year Award from Texas Capitol Area Builders Association.
- 1992 May 12, sold stock in Doyle Wilson Homebuilder and formed Clark Wilson Homes, Inc.
- 1993 August - Opened 5th model home in Austin, Round Rock, Pflugerville and sold 175 homes in 8 months.
- 1994 Grand Builder of the Year MAX Awards – Texas Capitol Area Homebuilders Association.
  - Best Quality Product \$100,000-\$125,000
  - Best Quality Product \$125,000-\$150,000
  - Best Product Design \$100,000-\$125,000
  - Best Product Design \$125,000-\$150,000
  - Best Interior Merchandising \$100,000-\$125,000
  - Best Interior Merchandising \$125,000-\$150,000
  - Best Landscaping
  - Best Sales Center
  - Marketing Director of the Year
- 1994 Formed Fairway Financial Company, Inc.
- 1994 Sold Clark Wilson Homes to JM Peters Company/Capital Pacific Holdings (Publicly traded on AMEX) for 14 million dollars. Remained President of Clark Wilson Homes.
- 1995 MAX Awards – Texas Capitol Area Builders Association
  - Best Sales Center

Best Signage Program  
Marketing Director of the Year

- 1996 MAX Awards – Texas Capitol Area Builders Association
  - Best Magazine Ad
  - Best Newspaper Ad Black & White
- 1997 MAX Awards – Texas Capitol Area Builders Association
  - Best Signage Program
  - Sales Manager of the Year
  - Superintendent of the Year
- 1997 Clean Builder of the Year presented by Keep Austin Beautiful
- 1997 Wildflower Community – Awarded State Partnership from Texas Department of Housing and Community Affairs
- 1997 Completed earn out from Capital Pacific Holdings, Inc. on time.
- 1998 MAX Awards – Texas Capitol Area Builders Association
  - Best Product Design \$60,000-\$80,000
  - Best TV Commercial
  - Best Radio Commercial
  - Best Website
- 1999 MAX Awards – Texas Capitol Area Builders Association
  - Best Overall Community – Bradfield Village – Neo Traditional
  - Best Radio Ad
  - Best TV Ad
  - Best B/W Magazine Ad
  - Best Color Magazine Ad
  - Best Overall Ad Campaign
- 1999 Computerworld’s Smithsonian Nominee for Business & Related Services  
Category: Palm Pilot & Punch List construction field management
- 2001 Spokesman for Austin Energy’s Green Builder Ad Campaign
- 2002 Retired from Capital Pacific Homes
- 2002 Formed Athena Equity – Private Equity Fund that provided Joint Venture Equity for master planned communities. Funded over 20,000 lots in Central Texas.
- 2005 Formed Wilson Holdings, Inc. through merger with Public Company.  
Wilson Holdings, Inc. is a holding company that operates Wilson Family Communities with over 4000 lots.
- 2007 Completed secondary offering of 5,000,000 shares of equity on the American Stock Exchange. Acquired Green Builders, Inc. on June 19, 2007 and began building environmentally sensitive housing for the masses.
- 2008 Speaker at Greenprints Conference in Atlanta
- 2008 Residential Energy Efficiency Committee Member, nominated by the State of Texas Energy Conservation Office, Texas Comptroller of Public Accounts
- 2008 Canaccord Adams Green Building Conference panelist
- 2008 ACEA Symposium Green Design panelist

- 2008 Participated on a panel at the Texas Solar Forum in the State Capital Auditorium
- 2008 Testified at a Texas Senate hearing about solar energy's potential impact
- 2008 Green Builders, Inc. was selected as the 2008 Single Family Affordable Home of the Year award winner as part of the NAHB National Green Building Awards Competition.
- 2008 Speaker at the EcoBuild Conference in California
- 2008 Presented at the Sunbelt Builders Show in Grapevine, Texas
- 2008 Named "Green Building Advocate of the Year" at the Star Awards hosted by the Texas Association of Builders
- 2008 Panelist at the USGBC GreenBuild Conference and Expo in Boston
- 2009 Named Austin Business Journal's "Going Green" winner in Residential Building
- 2011 Formed Clark Wilson Builder, Inc. in Austin, Texas
- 2012 Finalist MAX Awards for Best Product Design, \$250,000-\$300,000
- 2013 Began building Town Home communities for investment properties
- 2015 Completed land development and construction of 156 town homes in Double Eagle and Woods at Great Oaks
- 2015 Completed construction of 24 single family homes in Heritage Glen
- 2016 Secured entitlements for 1550 new homes in "Anthem" a 422-acre master planned Community in Hays County, Texas
- 2016 Completed land development and construction of 93 town homes in Townes on Tenth
- 2019 Completed land development and construction of 82 single-family rental home in Walden
- 2019 Completed land development and construction of 89 town homes in Bee Cave Vistas
- 2019 Began development and construction of 75 luxury town homes in The Landing at Lakeway
- 2020 Completed land development and construction of 51 town homes and 54 apartments in Trailside Oaks
- 2020 Closing in on final sales in Star Ranch in Phases 7-6 and 7-7, with over 200+ new homes completed and closed to-date in Star Ranch